



## The Platform For All Your Business Interactions

Enterprises striving to achieve 100% electronic invoicing turn to Tradeshift, the industry leader in supplier onboarding.

**And let's face it - it's all about onboarding.**

Tradeshift's ground-breaking technology and business model revolutionizes how your enterprise interacts with your supply chain. Connecting businesses all over the globe, Tradeshift has reinvented the way in which trading partners transact.

For enterprises with tens of thousands of suppliers, Tradeshift is a platform where they find themselves already connected to the partners and companies that they work with. Tradeshift has also been designed to evolve and scale seamlessly with your organization, through the use of open standards that ensure the maximum compatibility with other tools.

Tradeshift's Network Engagement Tool remedies the industry's number one point of failure for e-invoicing ROI - low supplier adoption. Automated, customized campaigns reach your entire supplier network in a fraction of the time and cost of traditional methods. At the same time, Tradeshift CloudScan® enables you to receive e-invoices from day one by eliminating the need for manual input of invoices received via email or paper.

**Secure, compliant, easy to implement and fully integrated into your accounts and ERP systems, Tradeshift provides the best business case for e-invoicing.**

*"Our aim is to get as close to 100% electronic invoicing as possible, with minimal cost and impact to our suppliers. It was important to us that we did not force costs on our suppliers, and we are confident that they will recognize the benefits and sign up to Tradeshift."*

Jon Abrahamson . Senior Vice President . Corporate Finance . Kuehne + Nagel

*"We reviewed several solutions and Tradeshift's combination of being a free (for suppliers) cloud based platform together with open standards made it a natural choice for us."*

Alison Balcombe . Business Development . Manager, NHS

The Platform of Choice



KUEHNE+NAGEL



Vestas



tradeshift.com

# Tradeshift Enterprise Product Offerings

Tradeshift is the global platform redefining how enterprises and their suppliers communicate, transact and conduct business. Tradeshift is the first step toward a better, smarter, **network-powered business**.

## Free Supplier Invoicing

Supplier adoption is a critical component of e-invoicing. That's why we provide suppliers the tools they need to succeed - for free. When your suppliers succeed, so does your enterprise. You remain the customer and your supplier network actively engages on the Tradeshift platform. Eliminating supplier fees just makes sense.

## Network Engagement Tool

Managing onboarding campaigns that reach your entire supplier network has never been this easy, efficient and effective. Tradeshift provides the hands on attention your largest suppliers require. At the same time our Network Engagement Tool automates campaigns to reach every small, long tail supplier. Tradeshift has reinvented onboarding and supplier adoption.

## Tradeshift CloudScan®

Achieving 100% electronic invoicing is the new reality. CloudScan eliminates the need for manual input of invoices received via email, PDF or paper. CloudScan is free for suppliers and allows them to validate their own invoices. This means your enterprise can receive electronic invoices from day one.

## Tradeshift Apps

The way large companies engage with software has changed - and it will continue to. That is why Tradeshift was built on an open platform with open-standards, allowing endless opportunities for further application development. Enterprises activate applications, such as Recurring Invoices and Dynamic Validations, to further enhance how Tradeshift integrates with their organization. As your enterprise evolves you can rely on the Tradeshift platform to evolve right along with it.

## Business Firewall

Validation requirements on invoices, POs and quotations reduce administrative work, improve workflows and save valuable time. Tradeshift allows you to allocate specific terms and conditions to individual partners or groups of customers and suppliers. The Business Firewall delivers the flexibility your business needs with the control your finance department demands.

## Branch Management

Tradeshift makes managing complex organizational structures simple. Individual branches are established as separate but fully integrated Tradeshift accounts utilizing the Branch Management Module. Extend the business benefits of Tradeshift across your entire office network.

Featured in:

FAST COMPANY

THE WALL STREET JOURNAL

WIRED

TC

tradeshift.com