

## The Better Business Case for E-Invoicing

Tradeshift is the global B2B network redefining how enterprises and their suppliers communicate, transact and conduct business. Tradeshift's cloud-based platform delivers products and services designed to engage your entire supply chain, greatly improving the overall business case for e-invoicing.

### This is how we do it:

#### Business Model

Do you know how to ensure suppliers use your e-invoicing platform? We do. Provide them unlimited, free supplier invoicing. That is the Tradeshift model, and it works. By eliminating the largest barrier to suppliers, the fees, our customers immediately see improved onboarding rates. Tradeshift is committed to providing value on either end of the transaction, to buyers and suppliers.

#### Network Engagement Tool

Tradeshift has resolved the number one point of failure in e-invoicing implementation - supplier onboarding. Our Network Engagement Tool automates the onboarding process and engages hundreds, thousands, even tens of thousands, of suppliers in a fraction of the time of traditional onboarding campaigns.

#### Tradeshift CloudScan®

How committed is Tradeshift to ensuring you receive 100% electronic invoices? Completely. **Tradeshift CloudScan®** eliminates the need for manual input of invoices received via email, PDF or paper. Invoices are corrected and validated by the supplier and then matched against buyer specific business rules.

### See for yourself

**After all, a network and e-invoicing solution only works if your suppliers use it.**

See for yourself with our low risk, low cost **Fast Track Bundle**. Implementing Tradeshift has never been easier. Instantly engage your supply chain and watch Tradeshift scale with your business.

- Unlimited Suppliers
- 25,000 documents/year\*
- Handles invoices and credit notes
- All available integration options for suppliers
- CloudScan available for all suppliers
- Pricing is \$15k / year or \$1,500 / month

\*add more as needed